

# The problems



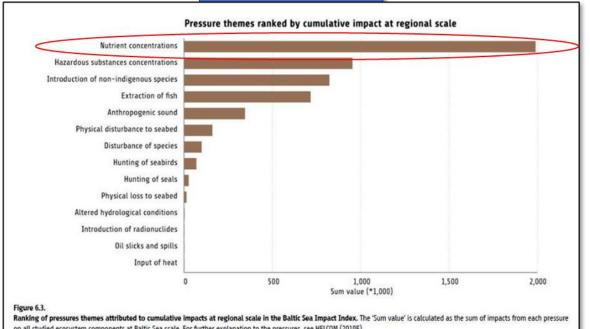
Central Baltic Programme

**BalticReed** 

#### **HELCOM**

- Hazardous substances
- Eutrophication
- Marine litter
- Underwater sound
- Non-indigenous species
- Seabed loss and disturbance
- Species removal (fishing/hunting)
- Eutrophication Dead zones Cyanobacterial blooms Water transparency

#### Baltic Sea Impact Index1



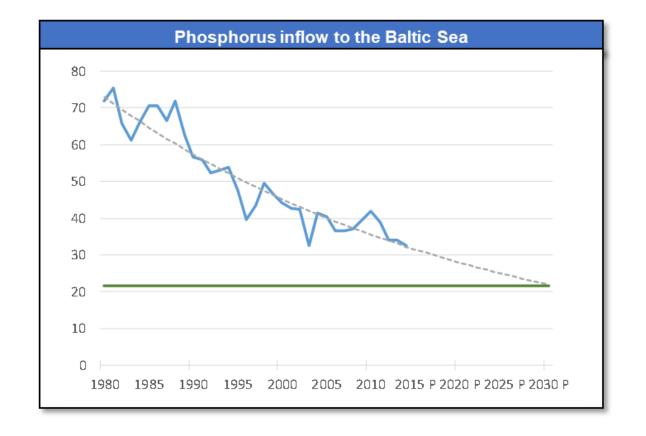




# Phosphorus (P)



**BalticReed** 





## **Reduction Targets**

#### The proposed Country Allocated Reduction Targets

The following Country Allocated Reduction Targets for nitrogen and phosphorus have been proposed for adoption by the 2013 HELCOM Ministerial Meeting:

Table 1. Country Allocated Reduction Targets for nitrogen and phosphorus per country (rounded figures)

Country	PHOSPHORUS	NITROGEN				
Denmark	38	2,890				
Estonia	320	1,800				
Finland	330+26*	2,430+600*				
Germany	110+60*	7,170+500*				
Latvia	220	1,670				
Lithuania	1,470	8,970				
Poland	7,480	4,3610				
Russia	3,790*	10,380*				
Sweden	530	9,240				

Sweden + Finland = 886 tons Phosphorus (P)

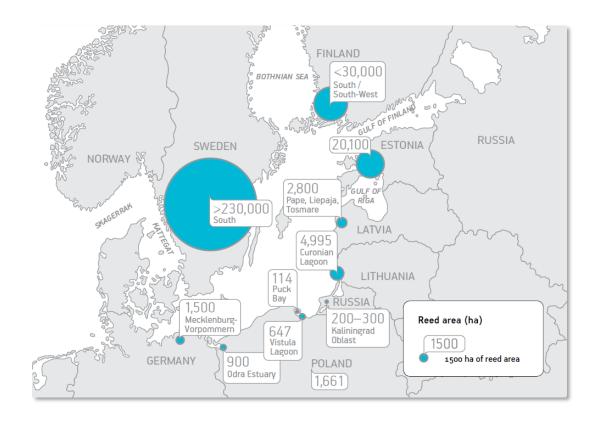


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### **Background - Reed**

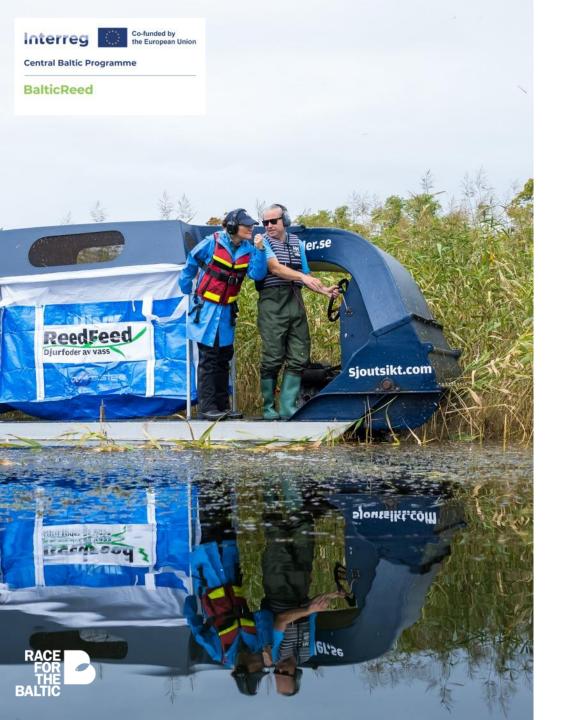
- Reed is rich on nutrients
- Grows quickly and there is a lot of it
- Sweden and Finland  $\sim$  260 000 hectares of reed  $\rightarrow$  2,6 million tons of reed  $\rightarrow$   $\sim$ 2 600 tons phosphorus
- Not utilized
- Versatile material





### **Baltic Reed**





## **Project activities**

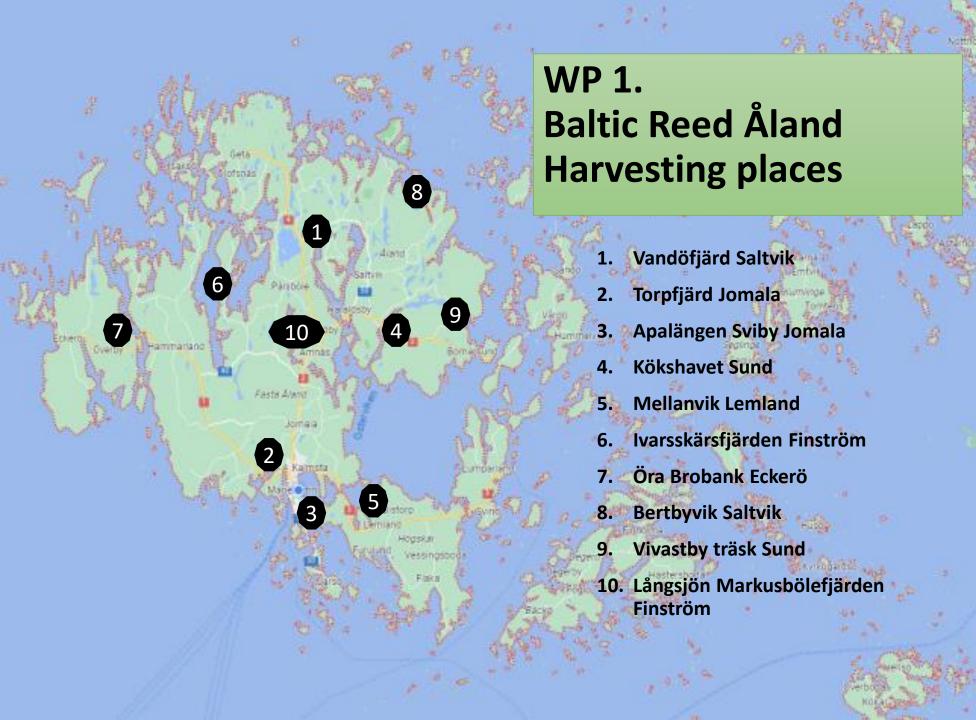


- Harvest 300 hectares
- Examine water quality, fish- and birdlife
- Guidelines for Sustainable Harvest
- Build a reed island
- Develop and pilot value chains + commercial products



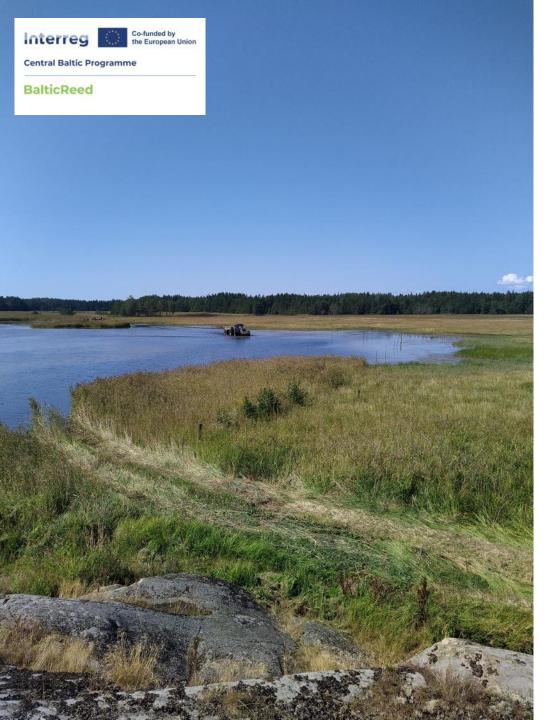








**Central Baltic Programme** 



### **BalticReed project**



- Three year project (2023-2026)
- Six project partners
- Budget € 3 Million (ÅLR € 277 000 )

#### **Project Partners & Steering Group**





































## **Developing Value Chain**

- Co-funded by the European Union
  Central Baltic Programme
- **BalticReed**

- Applications;
  - Roofs
  - Straws
  - Fodder
  - Disposables (mugs, plates, packaging etc)
  - Soil improvement
  - Biochar
  - Building material
  - Biofuel
  - Textiles

- Test, analyse and pilot
- Explore business models
- Network with stakeholders

# **Reed product matrix**

MATRIX REED VALUE CHAIN	I									
	<b>APPLICATION</b>	AREAS								
	Soil	Straws	Biochar	Biogas	Biofuel	Fodder	Building Material	Roofs	Disposable mugs/plates	Textiles
PARAMETERS										
Reed suitability										
Texture		//								
Chemical		the contract of		- Cultin						
Nutrition			$\vdash$		32		AND THE	<u> </u>	946	4
Harvest				de-				4		
Technique/Method								1		-
Season	1					A				
Cost					4					
Transport					100					
Cost					- 10	(3)				
Market potential			A STATE OF THE PARTY OF THE PAR							- 1
		5								
Market price										
Ready made reed product										
Substitute products										
Other environmental impacts										
Phosphorus capture										

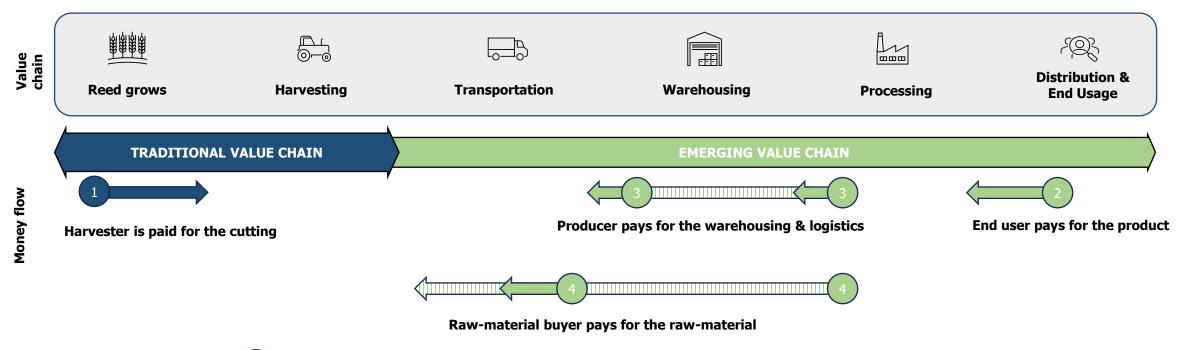


Central Baltic Programme

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### **Value Chain**

#### **Cost and money flow**



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Harvester pays for the access to the raw material,

**BalticReed** 

#### **Barriers**

- Harvest
- Logistics
- Consistency (volume and quality)
- Willingness to pay
- Awareness





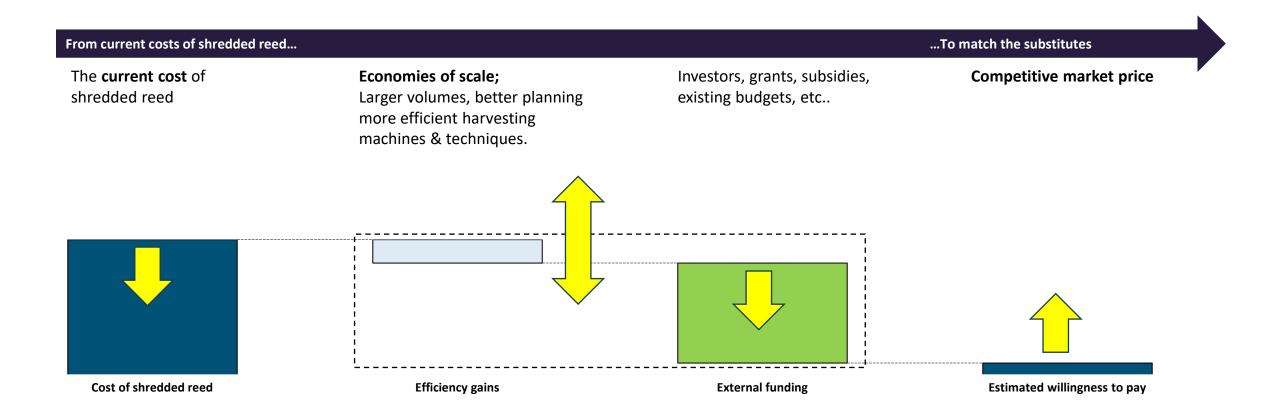




# **External Funding – example**



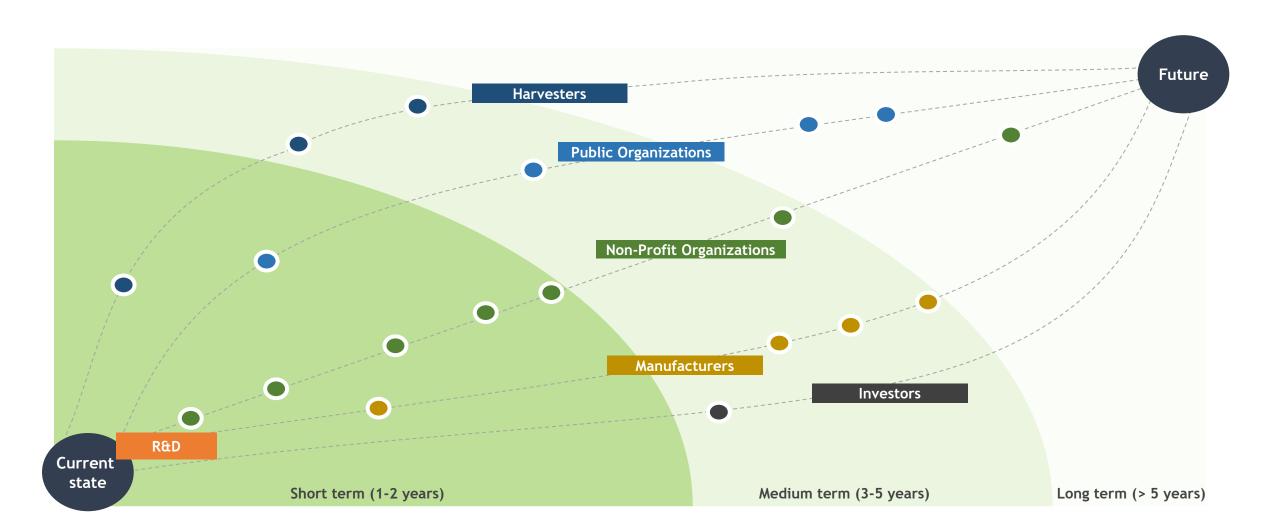
#### **Bridging the gap**



# **The Road Map**



### **Including all stakeholders**



### **Reed Market Potential**



#### **Examples**

- Sweden + Finland ~ 4,8 million tons soil production / year
- 80% is peat
- **Reed** 5 % market share = 192 000 tons / year
  - <u>~ 25 600 hectares per year</u>
  - 154 tons P
  - · 17%



- Sweden + Finland ~ 435 000 horses
- Equals 1 500 000 million tons / year
- **Reed** 5 % market share = 72 000 tons / year
  - ~ 9 600 hectares / year
  - 86 tons P
  - · 10%

Sweden + Finland =

886 tons Phosphorus (P)



- Century old craft and growing market
- "European countries as Germany, Netherlands, the UK, and Denmark have large areas of drained wetlands and import up to 85% of their reed"\*

